



Ocean Optics, Inc.

830 Douglas Ave.
Dunedin, FL 34698
(727) 733-2447 (727) 733-3962 FAX
E-Mail: gary.manche@OceanOptics.com
Web: www.OceanOptics.com

Distributors News

December 2004

Greetings, Ocean Optics Distributors!

Number One.....



Ocean Photonics of Japan is Ocean Optics top distributor for 2004.

What a significant achievement when we consider the high level of competition in the Japanese marketplace. President Shingo Funaki began his distributorship only 3 years ago and fashioned a team of bright, personable and hard working representatives focused on customer service and support. Ocean Optics is honored to be represented by the best distributor sales organization in spectroscopy and in 2004 Ocean Photonics has proven to be the best of the best. Our

sincere congratulations and thanks to the 2004 "A-Team," **Ocean Photonics**.

Excellent work in a very competitive field, selling custom systems in every scientific and engineering marketplace on the planet.

Congratulations to all!



A special Ocean Photonics greeting from Sales Applications Engineer, Takuya Asami with his wife Yuca and the kids....

Happy Holidays from Tokyo!